



<https://www.floor360.com/careers/residential-sales-consultant-milwaukee/>

Residential Sales Consultant

Description

FLOOR360 offers these unique advantages:

Giving back to the community through Design for a Difference

Birthday paid holiday

Career advancement and professional growth

50% Match on Health plan

401k plan and contribution match

Inclusive team events

Friendly culture

Responsibilities

- Uncover client's needs through active listening then provide design solutions that meet sales goals and achieve customer satisfaction
- Build strong relationships with our existing vendors
- Create CAD drawings from design specs for client approval and installation accuracy
- Order and physically deliver samples to customers in a timely fashion
- Ability to respond quickly and provide options for substitution when materials are out of stock at our suppliers
- Learn about and convey a confident expert-level knowledge of products that will inspire trust from customers
- Make occasional job-site visits in client homes
- Communicate and respond to all inquiries promptly
- Generate accurate bids and deliver in a timely fashion
- Follow training and company processes learned through written or oral communication
- Attend sales department meetings, one on one meetings and all team meetings as scheduled
- Pursue current knowledge of broader interior design trends
- Pro-active approach to pursuing referrals and maintaining referral contacts

Qualifications

- High level of proficiency with soft skills such as written and oral communication, critical thinking, motivation, positive attitude, teamwork, ethical business behavior
- Possession of a strong sense of style and taste
- Self starter ability and ability to find efficiencies in existing processes

Hiring organization

FLOOR360

Employment Type

Full-time

Industry

Flooring

Job Location

12500 W. Silver Spring Drive,
Milwaukee, WI

Working Hours

M-F 9am-5pm

Date posted

October 14, 2025

- Design background not required but is a strong plus
- Demonstrable selling success strongly preferred
- Proficient in the use of Microsoft Office, including Word & Excel
- Knowledge of Autocad
- Excellent communication, customer service, and organizational skills
- An entrepreneurial spirit
- Associate's or 4-year College degree preferred

Job Benefits

Competitive Benefits – Healthcare with Quartz, dental reimbursement,

Retirement Traditional 401(k), Roth 401(k) contributions and matching schedule

Paid Vacation, Paid Sick Time, Paid Bereavement Leave

Ten Paid Calendar Holidays includes your birthday

Personal Development – Reimbursement for seminars, classes, memberships, with company-paid training

Career Advancement – Training, mentoring, regular feedback, merit raises and promotions

Community Service – Giving back to the community through [Design for a Difference](#)

Wellness Program – Catered lunch, group activities and fitness challenges

Friendly Culture – Mallards game, Brewers game, volleyball team, chili cook-off and more

Team Discounts – Substantial savings on home improvement projects