



FLOOR360

<https://www.floor360.com/careers/retail-sales-design-consultant/>

## Retail Sales Interior Design Consultant

### Description

FLOOR360 offers these unique advantages:

Giving back to the community through Design for a Difference

Birthday paid holiday

Career advancement and professional growth

50% Match on Health plan

401k plan and contribution match

Inclusive team events

Friendly culture

FLOOR360 is an equal opportunity / affirmative action employer.

### Responsibilities

#### DUTIES

- Uncover client's needs through active listening then provide design solutions that meet sales goals and achieve customer satisfaction
- Build strong relationships with our existing vendors
- Order and physically deliver samples to customers in a timely fashion
- Ability to respond quickly and provide options for substitution when materials are out of stock at our suppliers
- Learn about and convey a confident expert-level knowledge of products that will inspire trust from customers
- Make occasional job-site visits in client homes
- Communicate and respond to all inquiries promptly
- Generate accurate bids and deliver in a timely fashion
- Follow training and company processes learned through written or oral communication
- Attend sales department meetings, one on one meetings and all team meetings as scheduled
- Pursue current knowledge of broader interior design trends
- Pro-active approach to pursuing referrals and maintaining referral contacts

### Qualifications

- High level of proficiency with soft skills such as written and oral communication, critical thinking, motivation, positive attitude, teamwork, ethical business behavior
- Possession of a strong sense of style and taste
- Self starter ability and ability to find efficiencies in existing processes
- Design background not required but is a strong plus
- Demonstrable selling success strongly preferred
- Proficient in the use of Microsoft Office, including Word & Excel
- Excellent communication, customer service, and organizational skills
- An entrepreneurial spirit
- Associate's or 4-year College degree preferred

### Hiring organization

FLOOR360

### Employment Type

Full-time

### Industry

Flooring

### Job Location

5117 Verona Road, Madison WI

### Working Hours

Monday through Friday 9am-5pm

### Date posted

April 6, 2026

**Job Benefits**

Competitive Benefits – Healthcare with Quartz, dental reimbursement,  
Retirement Traditional 401(k), Roth 401(k) contributions and matching schedule  
Paid Vacation, Paid Sick Time, Paid Bereavement Leave  
Ten Paid Calendar Holidays includes your birthday  
Personal Development – Reimbursement for seminars, classes, memberships, with  
company-paid  
training  
Career Advancement – Training, mentoring, regular feedback, merit raises and  
promotions  
Community Service – Giving back to the community through Design for a Difference  
Wellness Program – Catered lunch and learns, flu shots, and fitness challenges  
Friendly Culture – Mallards game, Brewers game, volleyball team, chili cook-off and  
more  
Team Discounts – Substantial savings on home improvement project